First Women Bank Ltd. (FWBL), a scheduled commercial bank established in 1989, is seeking applications from eligible female candidates for the position of **Head - Business Division**. This position reports to President & CEO.

The candidate should have the following expertise/experience:

- Extensive business knowledge of Banking and Corporate laws/regulations.
- Developed & executed Business Strategies covering all activities related to Branch Network including branch rationalization
- Enhanced market penetration and ensure effective & efficient management of branch network
- Ensured measurable growth to the balance sheet of the bank and its profitability
- Be customer centric with extensive experience in Assets, Liabilities, Portfolio Management, Product Innovation, Alliances and Sales Management.
- Good understanding of Credit, Retail & Commercial Banking and Trade Business

**Qualifications**

- Minimum Graduate degree in Business Management/Marketing/Sales
- Minimum of 15 years of working experience in a commercial bank with at least 4 years in leadership position
- Proven track record within most of the core disciplines in the business development life cycle within banking
- Have experience in both strategy development and implementation
- Strong interpersonal skills with ability to develop a progressive business development culture with the organization
- Should be able to develop and manage large teams with diverse backgrounds